

FORWARDING **YOUR PARTNER IN** **INTERNATIONAL** **TRANSPORT AND** **LOGISTICS**

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ACCIONA, pioneers in development and sustainability

ACCIONA is one of Spain's largest corporations, a leader in development and management activities in the areas of infrastructure, water, services and renewable energy. The company boasts a century of experience and a workforce of over 30,000 dedicated professionals. It is present in over 30 countries on five continents, and in 2013 it posted €6.61 billion in sales. ACCIONA is listed on the selective Ibex-35 stock index and is a benchmark in the market.

ACCIONA focuses its strategy on economic growth, environmental balance and social progress. These are the keystones of its sustainability policy, which is part of a long-term company model, where business is closely intertwined with the challenges and opportunities of Sustainable Development. In the framework of these challenges, the company has implemented its advanced sustainability practices, articulated through its Master Plan (PDS 2015). Its objectives aim to contribute towards boosting the organization's competitiveness and to bolstering its position as a leader in sustainable practices.

Creating business value at ACCIONA is inconceivable without innovation. In 2013, the company allocated €173.2 million to R&D, including efforts to deploy its innovation processes in its main markets.

One of its specific commitments is to steadily reduce its carbon footprint and to lead the transition towards a low-carbon economy. In 2013, ACCIONA activities and business prevented the emission of more than 15 million tons of CO₂ into the atmosphere. In recognition of this commitment, the company has been included on such reputable sustainability indices as the Dow Jones Sustainability Index, FTSE4Good, MSCI ESG Index, STOXX®Sustainability, Carbon Disclosure Leadership Index (CDLI) and the Carbon Performance Leadership Index (CPLI) Iberia 2013.

Integrated solutions with high value-added

Company Presentation

With over 25 years of experience, ACCIONA Forwarding is leading the Spanish and Latin American market

Founded in 1986, ACCIONA Forwarding is wholly-owned by ACCIONA, one of Spain's leading industrial groups, and is part of the ACCIONA Service division.

ACCIONA Forwarding has a team of 180 professionals and a proprietary national and international office network:

In Spain:

- Alicante
- Barcelona
- Bilbao
- Las Palmas
- Madrid
- Malaga
- Vigo
- Tenerife
- Valencia
- Gijon

Abroad:

- Brazil
- Argentina
- Colombia
- Chile
- Peru

ACCIONA Forwarding carries out: 75,800 transport operations each year:

- 61,800 air cargo operations.
- 14,000 shipping operations.
- 823 million kilos of cargo transported each year:
 - 28 million kilos by air,
 - 795 million kilos by sea.
- 13,000 containers transported.
- 700 different destinations to 150 countries last year.
- More than 30,000 m² of warehouse space in Spain.

ACCIONA Forwarding's broad network of offices covers the entire globe.







**ACCIONA Forwarding
uses its own staff and
resources to manage
100% of its services**

Mission and Vision

Our mission is to deliver tailored solutions that satisfy our clients' transport and logistics needs anywhere in the world, meeting the highest standards of quality and generating value for ACCIONA Forwarding's stakeholders.

We aim to be our clients' first choice of logistics solutions partners.

ACCIONA Forwarding holds the following values:

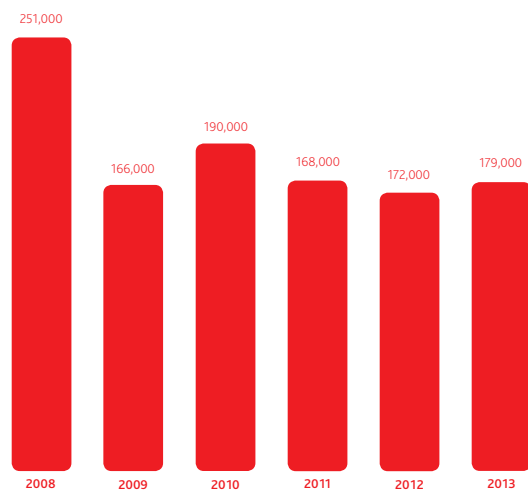
- Client oriented.
- Caring for people.
- Innovation.
- Excellence.
- Financial strength.
- Honesty.
- Leadership.
- Respect for the environment.

Key figures

ACCIONA Forwarding's total operations in 2013 amounted to 179 million euros.

Business Figures

2008-2013 (thousands of euros)









Our Commitment to People, Quality and Innovation

ACCIONA Forwarding is committed to provide value to its customers through the excellent management of its processes, relying on the development of information technologies and using tools to improve the management of customer service (CRM applications, integrated ERP, tracking service).

Quality culture and processes efficiency extends throughout the organization thanks to the Quality Management System, certified according to UNE-EN-ISO 9001 standard.

As part of plans for improvement, ACCIONA Forwarding has been certified as an Authorized Economic Operator (AEO), which is intended to ensure the international transport chain and contribute to prevent acts of terrorism.

ACCIONA Forwarding's environmental strategy is oriented to commitment against climate change, resources optimization and pollution prevention. ACCIONA has received the recognition of this commitment in DJSI World, FTSE4Good and CDP suppliers indexes.

With its comprehensive array of worldwide activities and services, ACCIONA Forwarding is capable of satisfying a broad range of needs

Products and services

ACCIONA Forwarding carries out activities in the following fields:

- Air cargo services.
- Sea cargo services (LCL/FCL).
- International road haulage.
- End-to-end logistics services.
- Customs clearance services.
- Distribution.
- Warehouse storage.
- International connections.
- Packing.
- Urgent transportation.









Air cargo services

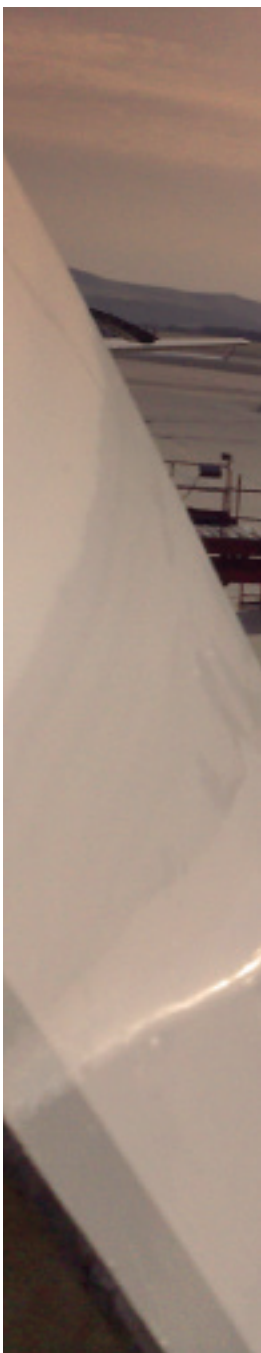
ACCIONA Forwarding has been included for several years in the top of the leading cargo agents in Spain according to the **IATA** Ranking.

Our Air Imports and Exports department can handle a broad range of services from DDP deliveries — picking up anywhere in the world— to door-to-door deliveries to the address of the recipient. Other services include pick-up at point of origin, transfer to

airport, customs clearance, vehicle transport, customs clearance at destination, and home delivery at the recipient's address.

Our track record speaks for itself:

- International transport of perishable goods: press, foodstuffs, etc.
- Special shipping for outsize loads.
- Logistics for sports events, spectacles, etc.





Sea cargo services (LCL/FCL)

Our Sea Cargo department is manned by industry professionals and handles small-group cargo transport and conventional containers as well as large-scale operations for outsize loads.

Our track record speaks for itself:

- Pulse vegetable shipping from South America to the rest of the world.
- Books and publications from leading publishing houses.
- Wines and spirits from wineries and distilleries.
- Dangerous goods, such as toxic waste and explosives.
- Refrigerated goods in RF containers, with temperature control (fruit and meat) or frozen goods (e.g. fish).

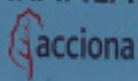








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Projects Department

Our Sea Cargo division has a Projects Department specializing in end-to-end services for large-volume freight and outsize loads, special road haulage, cargo vessels for large loads or vessel charter for the international market.

Customs Agent

ACCIONA Forwarding has its own customs clearance team which uses its own resources to meet its clients' import and export transport needs.

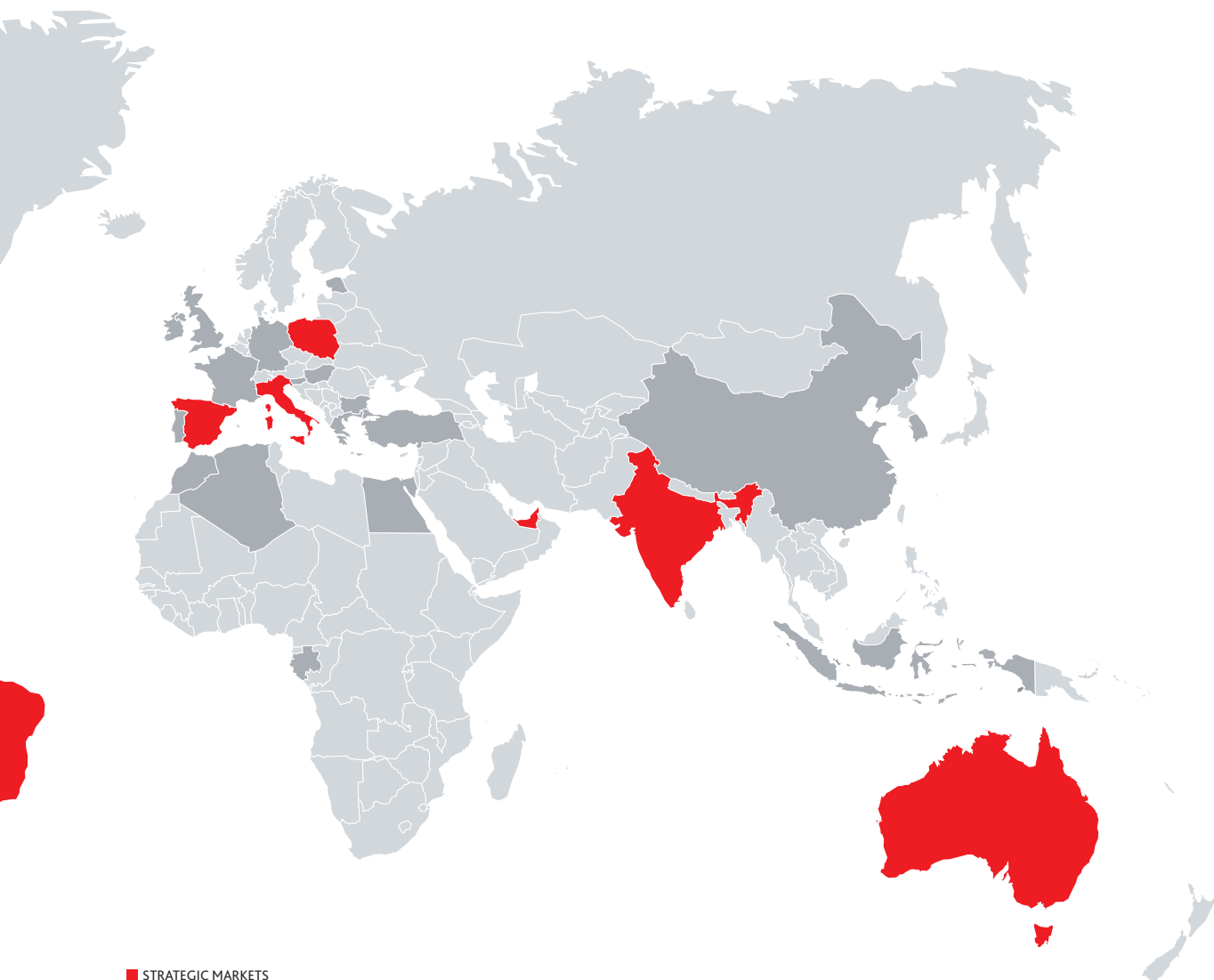
Authorized Economic Operator

As part of short-term plans for improvement, ACCIONA Forwarding has been certified as an Authorized Economic Operator (AEO), as defined by EU rules and granted in Spain by the Agencia Tributaria (national tax office), and which is intended to ensure the entire transport chain and contribute to the prevention of acts of terrorism.

A presence in emerging markets

As part of its strategy, ACCIONA Forwarding is expanding internationally into new emerging foreign markets in an effort to gain a presence in new fields of interest internationally.





■ STRATEGIC MARKETS
■ OTHER COUNTRIES WHERE
ACCIONA IS PRESENT

"El Greco"

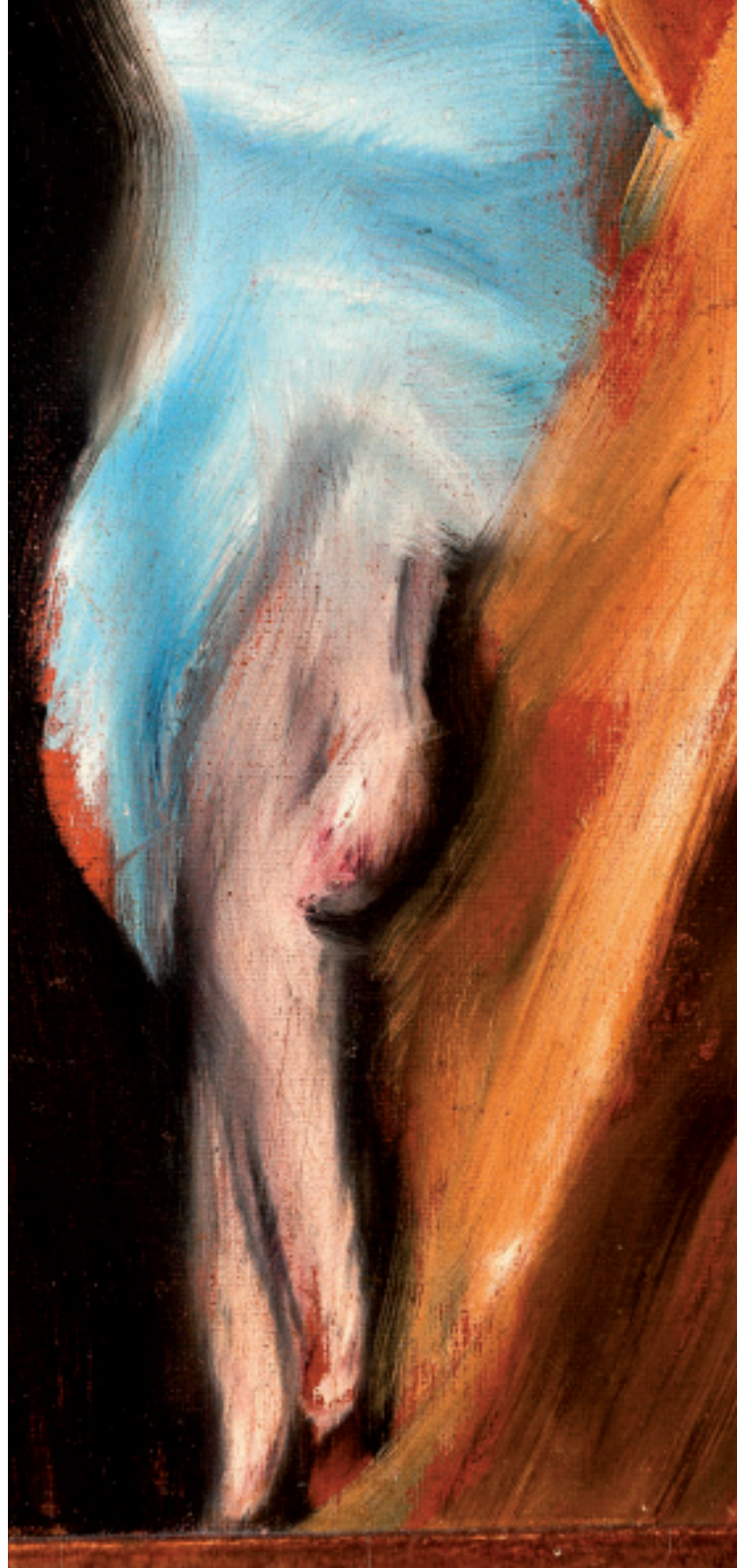
ACCIONA and the Fundación El Greco 2014 [El Greco 2014 Foundation] have signed a collaboration agreement whereby ACCIONA has joined the team of Official Sponsors of the programme of events to mark the 4th Centenary of the death of El Greco.

ACCIONA will be contributing to a cultural project designed and organized by the Foundation and scheduled for 2014. This ambitious Toledo-based (Spain) initiative will feature a number of commemorative events on a regional, national and international scale. ACCIONA has taken on a commitment with a long-term cultural and social project at the regional level. In addition, the Company is now the Official Sponsor of a sculpture project that Cristina Iglesias has been commissioned for Toledo.

DOMÉNIKOS THEOTOKÓPOULOS "EL GRECO"

(Candia, Crete; 1541 - Toledo, Spain; 1614) El Greco, the painter who brought together the Greek painting tradition, Venetian color, and Roman design, enjoyed a fantastic and ever-changing career as an artist in Crete, Rome and Toledo; in this latter city he spent more than half of his life. In Spain, the so-called "Greek of Toledo" took his place as the country's most singular artist during the reign of Philip II and Philip III. He amazed spectators with his complex compositions, his bright colors, his interplay of light and dark, transparency and reflections, his naturalistic skill when representing fabrics or clouds, his boundless imagination when it came to portraying the supernatural, or his ability to breathe life into pictorial fictions.

EL GRECO 2014



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