

CONCESSIONS

COMMITTED TO PUBLIC-PRIVATE PROJECTS

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ACCIONA, profitability, development and sustainability

ACCIONA is a leader in providing sustainable solutions for infrastructure and renewable energy projects across the world. Its offer covers the whole value chain, from design and construction to operation and maintenance. With a presence in more than 30 countries, the Group develops its business activities based on the desire to contribute to economic and social development in the communities in which it operates.

ACCIONA executes its sustainability strategy through a Sustainability Master Plan, a road map containing all the initiatives of the Company in this field. The aim of ACCIONA is to lead the transition towards a low-carbon economy, bringing quality criteria and innovation processes to all projects in order to optimize the efficient use of resources and respect the environment, with the ambition and determination to become a carbon-neutral company from 2016 onwards.

This commitment has been ratified by the inclusion of ACCIONA in the world's top sustainability indexes, such as the Dow Jones Sustainability World Index, FTSE4-Good, the 2015 MSCI Global Climate Index, 2015 CDP Climate A List, 2015 CDP 125 Iberia Climate Disclosure Leadership Index and The Supplier Climate A List, among others.

About ACCIONA Concessions

ACCIONA Concessions is one of the largest global infrastructure developers & sponsors by number of projects and business volume.

It is responsible for privately developing, designing, constructing, financing, managing, operating and maintaining infrastructures in the social infrastructure sector (universities and hospitals) and transport infrastructure (roads, railways, ports and irrigation).

It currently manages 25 transport and social infrastructure projects in Spain, Canada, Mexico, Chile, Australia, New Zealand and Brazil.

With its headquarters in Madrid, it employs nearly 900 professionals with regional teams for Latin America, Canada, Asia-Pacific and Europe.

It analyses an average of 45 projects a year, pre-qualifying for more than 50% and successfully winning over 25% of bids submitted.

It has accumulated experience from 40 concessions since it first entered this sector, although its first PPP project was in 1861 (Compañía del Ferrocarril de Medina a Zamora y de Orense a Vigo).

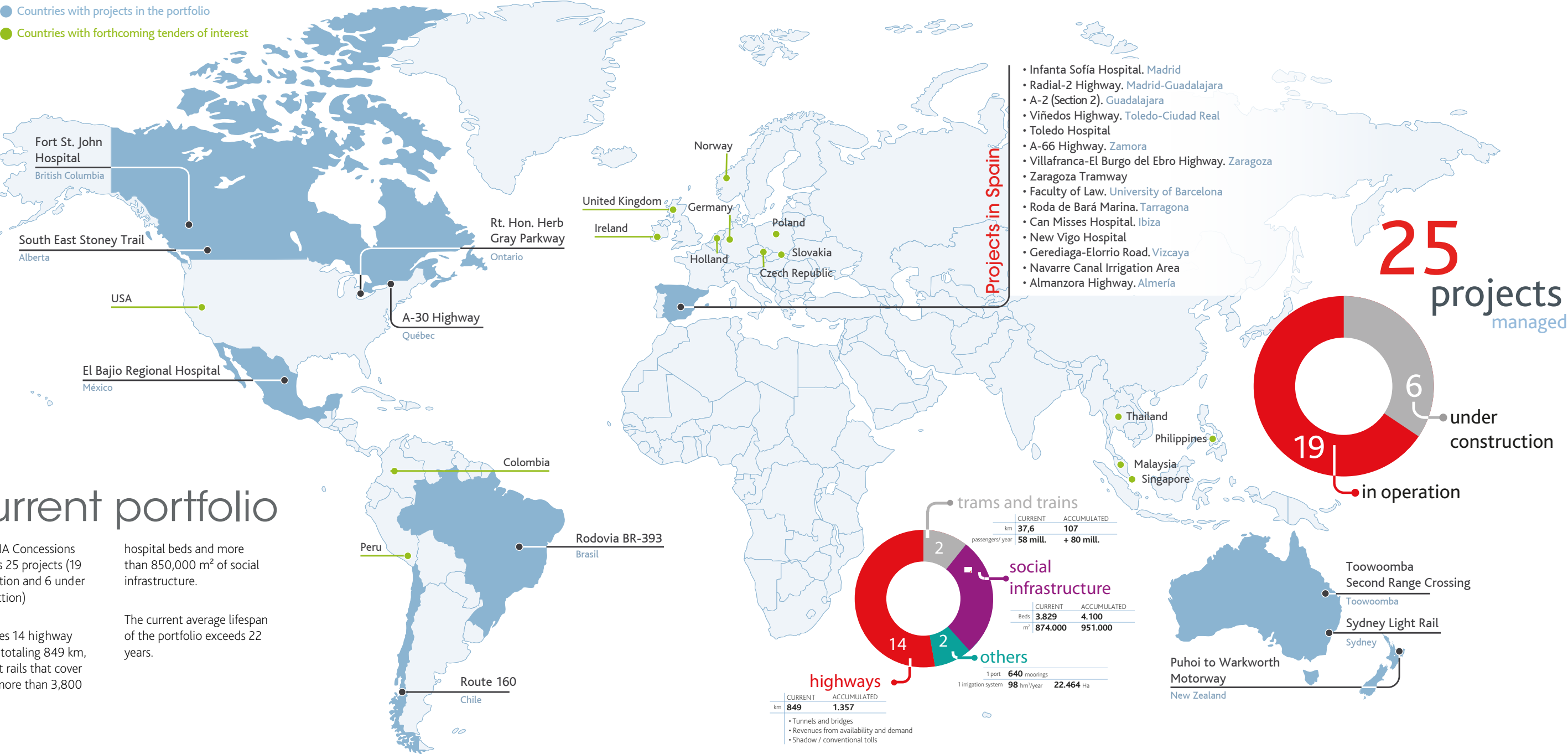
Since 2000 it has been awarded more than 30 international prizes, including in recent years awards for the Sydney Light Rail project ("Best Project Finance Deal – Australia & New Zealand 2015" from FinanceAsia, "Asia Pacific PPP Deal of the Year 2015" from Infrastructure Investor, and "Asia-Pacific PPP Deal of the Year 2015" from PFI); the Toowoomba Second Range Crossing in Australia ("Asia-Pacific Road Deal of the Year 2015" from

PFI, "Asia-Pacific Road Deal of the Year 2015" from IJGlobal, and "Partnership Gold Award – Best Road Project 2016"); the A-30 highway in Canada ("Agustín de Betancourt International Prize for Civil Works 2015") and the Autovía de la Plata highway in Spain ("Europe & Africa Refinancing Deal of the year 2015" from IJGlobal).

The company is part of the ACCIONA group, a leader for sustainable infrastructure solutions and renewable energy projects around the world. It covers the entire value chain from design and construction through to operation and maintenance.

A world leader
for developing
and managing
infrastructures

- Countries with projects in the portfolio
- Countries with forthcoming tenders of interest



Strategy ACCIONA Concessions

Our strategy consists of developing greenfield (new construction) projects, searching for the best investment opportunities, always with a strong operational approach, seeking to manage them with excellence

Geographical strategy

- Analysis of opportunities in new markets that offer a stable regulatory and economic framework (similar to OECD)
- Global coverage with a presence on five continents and regional teams for Canada and USA, Europe, Asia-Pacific and LatAm

Sector-based strategy

- Transport infrastructure: highways (including conventional tolls, free-flow and shadow tolls), airports, railways, trams, ports and irrigation; including tunnels and bridges
- Social infrastructure: healthcare, education and government
- Different types of projects: Revenue systems based on availability and demand

Investment in greenfield projects

- Projects in which the construction itself is one of the main risks to manage

One-stop shop

- Integral execution and management capability of the project (design, construction, financing, operation...)

Strong involvement in managing both the offer and the contract

- World-class partners
- Significant investment (in the capital and the construction)

Rotation of mature assets (equity recycling)

Sydney Light Rail
Sydney, Australia



Roads



A-30 Highway

Quebec, Canada

- Total investment of 1,834 billion
- Contract signed in 2008
- In Operation
- Contract ends in 2043
- ★ "Project Financing Gold Award 2008" from The Canadian Council for PPP
- ★ "North America PPP Deal of the Year 2008" from Euromoney Project Finance
- ★ North American PPP Deal of the Year 2008 from PFI
- ★ Agustín de Betancourt Award, Best International Project 2015
- ★ Design Award for Steel Construction, Bridges Category 2013 from CISC



A-66 Highway

Zamora

- Total investment of €169 million
- Contract signed in 2012
- In Operation
- Contract ends in 2042
- ★ "Europe & Africa Refinancing Deal of the year 2015" from IJGlobal

Viñedos Highway

Toledo-Ciudad Real

- Total investment of €220 million
- Contract signed in 2003
- In Operation
- Contract ends in 2033
- ★ "European Transport Project Bond Deal of the Year 2004" from Euromoney Project Finance





Gerediaga-Elorrio Road

Vizcaya

- Total investment of €241 million
- Contract signed in 2012
- In Operation
- Contract ends in 2042



Villafranca-El Burgo del Ebro Highway

Zaragoza

- Total investment of €58 million
- Contract signed in 2006
- In Operation
- Contract ends in 2036



Radial-2 Highway

Madrid-Guadalajara

- Total investment of €915 million
- Contract signed in 2001
- In Operation
- Contract ends in 2039

A-2 Highway (section 2) Guadalajara

- Total investment of €148 million
- Contract signed in 2007
- In Operation
- Contract ends in 2026



Rodovia BR-393 Río de Janeiro, Brazil

- Total investment of €115 million
- Contract signed in 2008
- Under construction and in operation
- Contract ends in 2033



Toowoomba Second Range Crossing Queensland, Australia

- Total investment of €640 million
- Contract signed in 2015
- Under construction
- Contract ends in 2043
- ★ Asia-Pacific Road Deal of the Year 2015 from PFI
- ★ Asia-Pacific Road Deal of the Year 2015 from IJGlobal
- ★ Partnership Gold Award - Best Road Project 2016



Southeast Stoney Trail, Calgary

Alberta, Canada

- Total investment of €336 million
- Contract signed in 2010
- In Operation
- Contract ends in 2043



Rt. Hon. Herb Gray Parkway, Windsor

Ontario, Canada

- Total investment of €717 million
- Contract signed in 2010
- In Operation
- Contract ends in 2044

- ✚ "Greenroads Gold Certification"
- ✚ "National Merit Award for HGP Landscaping and Trail Plan" from CLSA



Route 160

Biobío, Chile

- Total investment of €212 million
- Contract signed in 2008
- Operational
- Contract ends in 2048



Puhoi to Warkworth motorway

Auckland, New Zealand

- Total investment of €800M
- Contract signed in 2016
- Under construction
- Contract ends in 2046

Social infrastructures

The only healthcare center in Spain to hold the BREEAM sustainability certificate and the highest score internationally

Infanta Sofía Hospital Madrid

- Total investment of €120 million
- Contract signed in 2005
- In Operation
- Contract ends in 2035



Can Misses Hospital

Ibiza

- Total investment of €105 million
- Contract signed in 2010
- In Operation
- Contract ends in 2042



Toledo Hospital

Toledo

- Total investment of €290 million
- Contract signed in 2015
- Under construction
- Contract ends in 2045



Faculty of Law, University of Barcelona

Barcelona

- Total investment of €19 million
- Contract signed in 2015
- Construction completed
- Contract ends in 2026



El Bajío Regional Hospital

El Bajío, México

- Total investment of €31 million
- Contract signed in 2005
- In Operation
- Contract ends in 2030
- ★ 2009: CANACINTRA SAN LUIS DE POTOSÍ STATE PRIZE FOR QUALITY "Potosino Seal of Quality 2009"
- ★ 2010: State Quality Prize
- ★ 2012: State Quality Plus Prize



Fort Saint John Hospital

British Columbia, Canada

- Investment of €161 million
- Contract signed in 2009
- In Operation
- Contract ends in 2042
- ★ LEED Gold Certificate
- ★ Infrastructure Silver Award from The Canadian Council for PPP
- ★ Gold Award General Contractor over \$40 Million from VRCA (Vancouver Regional Construction Association)



New Vigo Hospital

Vigo

- Total investment of €279 million
- Contracts signed in 2011
- In Operation
- Contract ends in 2035

- ★ "Future Health Project 2012"
- ★ "European Healthcare Deal of the year 2013"
from Euromoney Project Finance

Rail



Zaragoza tramway

Zaragoza

- Total investment of €298 million
- Contract signed in 2009
- In Operation
- Contract ends in 2044
- ★ Cemex International Award for Infrastructures and Town Planning 2013
- ★ Zangalleta Award for integration from the DFA Foundation
- ★ Best Urban Integration Project 2012 from UITP (International Association of Public Transport)
- ★ Worldwide Project of the Year 2012 at the Light Rail Awards
- ★ "Territorio & Marketing" Award in the Urban Development category 2012

Sydney Light Rail

Australia

- Total investment of €1.090 billion
 - Contract signed in 2014
 - Under construction and in operation
 - Contract ends in 2034
- ★ FinanceAsia “Best Project Finance Deal – Australia & New Zealand 2015”
 - ★ Infrastructure Investor “Asia Pacific PPP Deal of the Year 2015”
 - ★ PFI “Asia-Pacific PPP Deal of the Year 2015”
 - ★ IPA (Infrastructure Partnership Australia) “Government Partnership Excellence Award 2016”



Others



Navarre Canal Irrigation Area

Navarra

- Total investment of €160 million
- Contract signed in 2006
- In Operation
- Contract ends in 2036



Roda de Bará Marina
Tarragona

- Total investment of €31 million
- Contract signed in 2005
- In Operation
- Contract ends in 2035

DEVELOPING & MANAGING PUBLIC INFRASTRUCTURE WITH PRIVATE SOURCES AND EXPERTISE

Full integration of synergies among sponsoring, designing, constructing, operating, maintaining and financing activities has been our mission at ACCIONA for concessions and PPP's since 1861.



**Social
Infrastructures**



Roads



Railways



Other

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Avenida de Europa, 18
Parque Empresarial La Moraleja
28108 Alcobendas
(Madrid) Spain



www.acciona-concessions.com